



BEACON CHARTER SCHOOLS

Request for Proposals

School Bus Purchase, Lease, and Loan Options for Beacon Charter Schools

Issue Date: October 2, 2024

Due Date: October 15, 2024

1. Introduction

Beacon Charter Schools is seeking proposals from qualified vendors for the purchase of a new or gently used school bus to support the transportation needs of our students. The goal is to acquire a bus that meets our capacity, safety, and reliability requirements, with options for both outright purchase, leasing, and financing.

2. About Beacon Charter Schools

Beacon Charter Schools, located in Woonsocket, RI, is committed to providing quality education to its students. As a growing institution, reliable transportation is critical to ensuring students can get to and from school safely and efficiently.

3. Scope of Work

The school bus should meet the following specifications:

- **Bus Type:** Full-size school bus, diesel or gas
- **Capacity:** Minimum 48 passengers
- **Compliance:** Must meet or exceed all local, state, and federal safety standards.
- **Condition:** New or used (if used, must be no more than 5 years old and include a maintenance record)
- **Fuel Efficiency:** Provide data on expected fuel efficiency
- **Warranties:** Please provide details of any warranties included

4. Financial Options

Proposals should include the following financial options:

A. Purchase Option

- Total cost of the bus (itemized)
- Available payment terms



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- Incentives or discounts, if any

B. Lease Option

- Lease terms available (36, 48, or 60 months)
- Monthly or quarterly lease payment amount
- Option to purchase at the end of the lease term
- Early termination options and associated penalties

C. Financing/Loan Option

- Loan term options (e.g., 5 years, 7 years, 10 years)
- Interest rates (fixed or variable)
- Monthly payment estimates
- Total cost of the loan, including interest

5. Delivery Timeline

The vendor must specify the expected delivery date for the bus. Delivery of the bus must occur no later than December 2, 2024, with a preference for earlier delivery if available. Proposals that cannot meet this delivery deadline will not be considered.

6. Vendor Qualifications

Vendors should include the following in their proposals:

- Proof of licensure and certification to provide transportation vehicles
- Experience with school bus sales or leasing (specific experience with charter schools is a plus)
- List of at least 3 references, preferably educational institutions
- Maintenance and support services offered, including availability of spare parts and repair services

7. Submission Guidelines

Vendors must submit their proposals by October 15, 2024 to:

David Alves

Director of Finance

Beacon Charter Schools

320 Main St., Woonsocket, RI 02895



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Email: dalves@beaconart.org

Phone: (401) 671-6261

The proposal should include detailed information on each of the financial options and vehicle specifications as outlined above. Proposals must be submitted electronically in PDF format.

8. Evaluation Criteria

Proposals will be evaluated based on the following criteria:

- Cost-effectiveness of purchase, lease, or loan options
- Vendor's experience and reputation
- Warranty and support services
- Compliance with safety and efficiency standards
- Ability to meet delivery timelines

9. Timeline

- **RFP Issuance Date:** October 2, 2024
- **RFP Submission Deadline:** October 15, 2024
- **Anticipated Decision Date:** October 21, 2024
- **Delivery Deadline:** December 2, 2024

10. Contact Information

For questions or further information, please contact:

David Alves

Director of Finance

Beacon Charter Schools

dalves@beaconart.org

(401) 671-6261